

LIST OF COURSES OFFERED FOR EXCHANGE STUDENTS PROGRAMME (INBOUND MOBILITY) LABUAN FACULTY OF INTERNATIONAL FINANCE

UH63	UH6343002-INTERNATIONAL FINANCE					
NO.	COURSE CODE	COURSE NAME	COURSE DESCRIPTION	CREDIT HOUR	YEAR/ SEMESTER	
1	GT00603	Introduction to International Business	This course enlightens students on the development and the overall trend in international business. The core elements of this course are globalization, influence of national culture on national trading business and investment policy, laws, international trade and investment theory, research, ways of entering foreign markets, multinational corporations and strategic planning.	3	1/1	
2	GT01203	Financial Management	Understanding finance is essential for success regardless of personal life or in one's specific job as everyone has to deal with financial matters one way or another. This makes it important for everyone, especially those who plan to work for business organization to learn the fundamentals of finance. Tasks can be performed better in any business functions if personnel understand finance. Thus, this course is designed for all business students, not just for finance majors. The topics covered are time value of money, financial statements, and financial markets as part of fundamental concepts of financial management, bonds, stocks, rates of return, interest rates, cost of capital and capital budgeting.	3	1/1	
3	GD20503	Financial Markets and Institutions	This is a broad-based course with the goal of revealing principles of the functioning of financial markets, discussing the fundamentals of financial institution operations, and teaching the analysis of financial market information and risk assessments. The course provides basic knowledge about financial system structure and functions. Participants of this course will also be acquainted with financial instruments and theoretical models applicable to implementation of monetary policy and identification of financial risks.	з	2/1	
4	GT20203	Operations Management	Operation management is based on the basic change in the nation's economy from manufacturing sector to service provider. This course examines the management system of an organization, which has an impact on productivity and quality of products and services produced by an organization. Important issues discussed in this course include materials and inventory management, management quality, logistics and distribution, manufacturing process, supply chain management, and evaluation of work and time.	3	2/1	
5	GA30303	Global Finance	This course will expose students to various important aspects and issues related to international financial management. This course describes the theories and practices of multinational finance. Topics of the course include environment of international financial management, foreign exchange theory, foreign exchange market, foreign exchange exposure, financing the multinational corporation, foreign investment analysis, and financing foreign trade	3	3/1	
6	GA30003	Current Issues in International Finance	This course is conducted in the form of a seminar, where a number of speakers such as practitioners	3	3/1	



and researchers will be invited to present relevant topics and share their experience. Among the issues to be discussed are the international financial system, financial products and instruments, globalization, the challenges of the industry and other contemporary issues.

UH63	343003-I <u>NTE</u> I	RNATIONAL & OFFSHORE	BANKING		
NO.	COURSE CODE	COURSE NAME	COURSE DESCRIPTION	CREDIT HOUR	YEAR/ SEMESTER
1	GT00103	Principles of Accounting	Principles of Accounting is a course of study that introduces the principles and techniques that accountants employ in measuring, processing, evaluating and communicating information about the financial performance and position of a business. This course helps students to develop an understanding of a range of theoretical and practical techniques used in accounting. It helps to develop skills that should enable them to participate more effectively and responsibly in today's business environment, to improve the management of personal financial activities, such as, budgeting, savings and investment. In addition, this course prepares students for post-secondary and professional studies in accounting.	3	1/1
2	GT01203	Financial Management	Understanding finance is essential for success regardless of personal life or in one's specific job as everyone has to deal with financial matters one way or another. This makes it important for everyone, especially those who plan to work for business organization to learn the fundamentals of finance. Tasks can be performed better in any business functions if personnel understand finance. Thus, this course is designed for all business students, not just for finance majors. The topics covered are time value of money, financial statements, and financial markets as part of fundamental concepts of financial management, bonds, stocks, rates of return, interest rates, cost of capital and capital budgeting.	3	1/1
3	GB20403	Advanced Financial Management	This course provides understanding of advanced topics in financial management: management of working capital, accounts receivable and inventory management, cash and marketable securities management, the foundations of long-term and short-term financing, impact analysis and leverage, dividend policy and international business finance.	3	2/1
4	GB30003	International Financial Institutions	This course is designed to introduce knowledge and basic ideas of conventional financing and banking systems and institutions. The topics covered are historical background, regulatory framework, competition among institutions, development, and uses of financial tools and methods for bank's assets or liabilities management, banking risks, and security portfolios. Other subjects covered are performance evaluation for financial institutions, cash and reserve management, investment and loans portfolio management, liabilities management, and bank's capital management.	3	2/1
5	GB30503	International and Offshore Banking	This course emphasizes on the advantages of international and offshore banking such as global transactions, duty free businesses, tax free returns,	3	3/1

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			stringent laws on account secrecy, formation of international business firms, and foreign currency trading. Topics of discussion will be the basic of international and offshore banking management, decision making process, data analysis, investment transactions, services transactions, invoicing and reinvoicing.		
6	GB30703	International Money and Capital Markets	This course aims to introduce to students and provide understanding on the mechanism of money and capital markets. This course will discuss the basic aspects of the financial system via examination of the roles and functions of central bank, intermediaries (financial institutions), capital market, currency, foreign exchange and instruments traded and sources and usages of funds. Economics and finance models are also used in the teaching and learning process.	3	3/1

UH63	UH6342002-INTERNATIONAL MARKETING					
NO.	COURSE CODE	COURSE NAME	COURSE DESCRIPTION	CREDIT HOUR	YEAR/ SEMESTER	
1	GT00803	Principles of Marketing	Marketing is the business function that identifies customer needs and wants, determines which target markets the organization can serve best, and designs appropriate products, services, and programs to serve these markets. It guides the entire organization. The goal of marketing is to create customer satisfaction by building value-based relationships with customers, in conjunction with other internal and external business units. The endresult is gaining market leadership by understanding consumer needs and finding solutions of superior value, quality and service.	3	1/1	
2	GT20103	Consumer Behaviour	Consumer Behaviour is the study of people and the products that help to shape their identities. This course is designed to introduce students to the full range of Consumer Behaviour within the context of expanding influence of the high-tech global environment in which we live. It encompasses the study of how the Internet influences the consumers in decisions making and purchasing options.	3	1/1	
3	GT00603	Introduction to International Business	This course enlightens students on the development and the overall trend in international business. The core elements of this course are globalization, influence of national culture on national trading business and investment policy, laws, international trade and investment theory, research, ways of entering foreign markets, multinational corporation and strategic planning.	3	2/1	
4	GC20103	International Marketing	Marketing is the process of planning and executing the conception, pricing, promotion, and distribution of ideas, goods, and services to create exchanges that satisfy individual and organization goals. An organization that engages in global marketing focuses on global market opportunities and threats. One difference between "regular" marketing and "global" marketing is the scope of its activities. A global marketing company conducts business outside the home country. Global marketing involves in understanding of specific concepts, considerations, and strategies applied in conjunction with marketing	3	2/1	

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			fundamentals to ensure success in global markets.		
5	GC30403	Retail Management	This course focuses on the retail side of modern marketing encompassing knowledge, strategies and managerial skills necessary for successful operation of retail enterprises. It benefits students who are interested in middle management, small business operations, retail and franchise ownership. Topics include customer communications, site selection, planning, merchandise buying, promotion, human resources management, pricing, inventory management and resource management	3	3/1
6	GC30703	Cyber Marketing	The course aims to provide students with comprehensive exposure in integrating marketing and others electronic components. The rapid advance of new technology and its application demand that students of electronic marketing always keep abreast with all its new developments. From the course, students will gain knowledge, skills, and experience associated with competitive store location and layout, organizational structure, operations management, merchandise management, and retail information systems.	3	3/1

UH63	UH6343004-INTERNATIONAL FINANCIAL ECONOMICS				
NO.	COURSE CODE	COURSE NAME	COURSE DESCRIPTION	CREDIT HOUR	YEAR/ SEMESTER
1	GT01003	Macroeconomics	The objective of the course is to provide a basic understanding of concepts and theories in macroeconomics. This course discusses the key economic indicators such as gross domestic product, unemployment and inflation, economic growth, money and prices, aggregate demand and aggregate supply, fiscal and monetary policy, exchange rates, international trade and capital flows.	3	1/1
2	GT01203	Financial Management	Understanding finance is essential for success regardless of personal life or in one's specific job as everyone has to deal with financial matters one way or another. This makes it important for everyone, especially those who plan to work for business organization to learn the fundamentals of finance. Tasks can be performed better in any business functions if personnel understand finance. Thus, this course is designed for all business students, not just for finance majors. The topics covered are time value of money, financial statements, and financial markets as part of fundamental concepts of financial management, bonds, stocks, rates of return, interest rates, cost of capital and capital budgeting.	3	1/1
3	GD20403	Financial Economics	This course is a general introduction to financial economics, with focus on basic economics practical and theoretical understanding of the financial markets and financial assets. Students will become familiar with the kinds of financial contracts and markets available to households, firms, and governments, and will grasp the fundamentals of major economic theories concerning financial contracts and investment decision-making. Students will also be able to	3	2/1



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			observe the impact of government policy on the availability and structure of financial contracts, historically and in recent times. Thus, this course brings the basic understanding on how the financial environment works and how to use economic analysis to price financial assets.		
4	GD20503	Financial Markets and Institutions	This is a broad-based course with the goal of revealing principles of the functioning of financial markets, discussing the fundamentals of financial institution operations, and teaching the analysis of financial market information and risk assessments. The course provides basic knowledge about financial system structure and functions. Participants of this course will also be acquainted with financial instruments and theoretical models applicable to implementation of monetary policy and identification of financial risks.	3	2/1
5	GD30603	International Economic Institutions	This course addresses the key concepts and principles on international trade and international economic institutions (e.g. IMF, World Banks, WTO etc). This course also examines the contemporary and historical issues in international economics institutions and financial relations. Besides, it looks at the evolution of these international economic institutions with an emphasis on key political and economic agreements activities that impact international financial crises and its economic policies.	3	3/1
6	GD31103	International Macroeconomics	This course exposes students to the models and issues in international macroeconomics. It begins with an introduction to macroeconomic accounting and some standard open-economy macroeconomic models through their both theoretical and fundamental concepts. These models are then used to understand important issues in international macroeconomics including: the exchange rate, and exchange rate regimes, the current account, international capital mobility, monetary unions and monetary policy in open economies. This course emphasizes in-depth understanding of the above through research individual assignment and group projects and presentations.	3	3/1

UH63	UH6343005-ISLAMIC FINANCE					
NO.	COURSE CODE	COURSE NAME	COURSE DESCRIPTION	CREDIT HOUR	YEAR/ SEMESTER	
1	GT10303	Fundamental of Islamic Finance	This course addresses the introduction to Islamic finance as one of the important disciplines in the context of Islamic banking and finance. By definition, Islamic finance is viewed as financial transactions for all aspects of Muamalat that are guided by the Islamic worldviews, Islamic philosophies and Islamic principles. This indicates that religion does matter when Islamic finance comes into play. The topics to be included in this course, among others, are the economic system, financial contracting, Islamic financial services industry, risk management of Islamic financial institutions and globalization for Islamic finance. With this course at hand, students will be equipped with a strong foundation of Islamic	3	1/1	



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			finance before undergoing further the other courses in this discipline.		
2	GT20603	Fiqh Muamalat	This course will commence with the discussion about the general concept meaning in Islam. This includes the discussion about the definition on Din, Fiqh, Usul al-Fiqh, legal maxims and also the Shariah objective. The main goal of this course is to enable students to analyze and compare the Islamic transaction concept with the conventional concept critically. Many theories related to the transaction forms are given attention or main focus in this course. Theory relates to the prosperity, right, ownership and contract are going to be addressed obviously. The formation of contract, the capacity of the involved parties, the matters related to the contract, conditions, the classification for the contract and choice are the main topics to be discussing in this course.	3	2/1
3	GE20703	Islamic Economics	The course starts with the basic premise that the Islamic economics proceeds from Islamic worldview and has to be developed according to a methodology that is founded upon this worldview. Therefore, the "foundation" that needs further elaboration is the Islamic worldview, Islamic economic methodology and features of an Islamic economic system. Since economics deals with production, consumption, allocation of resources and distribution activities of man, these are the areas that will be addressed in this course. Other more prominent areas of contemporary Islamic economics namely problems in current monetary system and its problems.	3	2/1
4	GE20803	Deposit Operation and Islamic Banking Financing	Islamic banking as an industry has seen phenomenal growth since its rebirth in recent times, posting stable double-digit growth. It has transcended the Muslim world. Many international banks now offer Shariah -compliant products and services. Islamic banking is an instrument for the development of an Islamic economic order. This course will enable students to understand the practices of Islamic banking in Malaysia as well as other countries. Topics covered in this course focus on Islamic banking concepts and values, its developments, Islamic financial product and financing, the Shariah supervision, accounting procedures and legal framework. Then, for the rest of the semester, the course will examine the various operational issues in Islamic banking practices.	3	3/1
5	GE30003	Islamic Financial Institutions and Markets	This course focuses on the trade of instruments in the Islamic money and capital market and roles and functions of Islamic banking sector. This course covers risk management for Islamic instruments, forwards, futures and stock-index future, option equity and others.	3	3/1
6	GE30603	Islamic Accounting System	This course is designed to provide students with the Islamic accounting knowledge and skill. In order to reach this, this course provides a discussion of accounting framework, standards and practices of Islamic financial institutions (IFIs) and financing instruments. The objectives and concepts of accounting for IFIs will be discussed. In this course, students will be revealed on the	3	3/1

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secret of Islamic accounting ranges from the view of Islam on Islamic accounting to accounting for zakat. Furthermore, issues on Mudarabah, Musyarakah, and Ijarah accounting will be further elaborated in this course. As an enhancement, students are also dealt with auditing issues in IFIS.		